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		2045401602								DECAST COAST
'≐WEAR 1 '94								<u></u>	VW194 FORECAST COMPA	
METHOD 5: REVISED RESP	ONDER A	PPROACE	(FOREC	AST (with	re-alloc	ated UPCs	<u> </u>			
METROD STILL FIGED ICCO.	CIUDEII						<u></u>			
			.,				L			
		A-MEAH I.	94 ESTIMATE	DITEM DEM	GNA					
	nibert :	DIRECT DIRECT				CARTON			MEM ORD AS OF 3/23	
PUPCS MEM	MAIL#1		MAGAZINE	<u>F</u> ŞJ	RETAIL	INSERT	TOTAL	%TOTAL	ACTUAL	STOTAL
20 Tattoo kit	36,051	eara,			8,108	4 T. FY	\$1,Q40	(12 26%)	1,179	1.65%
30 T-shirt	17,378		3,563	7,286	4,460	12	32,687	7.85%	5,379	751%
36 Choker kil	22,196	and the state	4,545	9,988	5,336	 القولاد سادند	42,063	10 10%	7,398	10.33%
40 Silver heart Lighter	11,266	2,039	2,150	4,873	5,067	स्फल्याः	111,577	26.79%	12,968	18.11%
40 Sundiasses (w/case)	11,365	2,078	2,199	5,124	2,352	Transport T	24,018	7577%	12,390	17.31%
55 Crepe Scarf	4,076	98.5 \$\$P43 155 J\$P7	875		1,362		6,313	1.52%	2,430	3.39%
50 Mini-bag pouch	13,372		3,032	6,188	5,318	443411-1280	27,910	5.70%	7,566	10.55%
80 White Poet's Blouse	18,241		3,964	7,458	3,845	211. 241. 271. 12 271. 4 1 271. 14	33,508	8.05% /	7,611	10.63%
								1		
100 Long Vest	10,507	15,817	2,133	5 844	3,094	- Y 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	35,389	8.50%	6,278	8.77%
175 Large Suede Pouch Bag	14,933	MEDELT CELLINA	3,110	4444 A . L. KO	3,254	The second of the second	21,297	5.11%	2,713	3,79%
240 Wristwatch	7,940		1,653		2.373		11,968	2.87%	3.310	4 62%
400 Leather Jacket S	1,001		214	562	290	1 14 7	2,090	0.50%	310	0.43%
400 Leather Jacket M	3,249	in the second	679	1,973	8.59	1	6,780	1.63%	767	1.07%
400 Leather Jacket L	4.856		1.008	2,667	1 248	Sale Park	9,779	<u>2.35%</u>	1,301	1.82%
TOTAL	176,431	19,129	36,006	51,981	46,989	85,882	416,417	100.00%	71,590	100.00%
								,		
LOW	96,256	5,317	19.338	27,269	25,323	85,682	261 385	62.77%	39,314	54.92%
MID	35,689	0	7.871	13,646	10,525	0	67,731	15.27%	17,597	24 58%
HIGH	42,486	13,811	8,797	11,066	11 141	. 0	87,301	20.96%	14,679	20,50%
TOTAL	176,431	19,128	36,006	51,961	46,989	85,882	416,417	100,00%	71,590	100.00%
		<u>.</u>			1	I		i	<u> </u>	<u> </u>
		V-WEAR	'94 ESTIMA	TED ITEM DE	MAND	T	T			
	DIRECT	DIRECT	L			CARTON	··· ··································			
*UPCS ITEM	MAIL#1	MAIL#2	MAGAZINE	- 51	RETAIL,	INSERT	TOTAL		_	i .
20 Tattoo kit	2.2846%	Ci.j.	0.0236%	- 4 d d'	O SOUND		0,1590%			
30 T-shirt	1,1012%		0.0122%	Q ,0199%	0.3		0.0476%			1
36, Choker kit		At the same		Q.C.27.3=	0.3 ***	HI-150 H	0.0612%			
40 Silver heart Lighter	0.7136%	HEATTALK SEEDS ALK	0.00/4%	0.0133%	630%		0,1483%			
40 Sunglasses (w/kase)	0.7202%	5.724 6%	0.0076%	£ 0140%	○ 1 685 %	- 12 c	0.0342%			
55 Crepe Scarf	0.7202 %	er i a a a a a a a a a a a a a a a a a a	0.0031%				0.0203%		; †	
60 Mini-bag pouch	0.8474%	were the first terms of the firs	0.0104%	0.0169%			0.0406%			1
80 White Poet's Blouse				0.0254%			0.0488%			
		_	0.0076%	0.0160%	02 189		0.0611%			
100 Long Vest	0.6658%		0.0110%	T11. P. J. J. S.	31 9 نء ا	ž '' !:	0.0684%			
175 Large Suede Pouch Bag 240 Wristwatch	0.5032%		0.0057%	أحاد المنت	62 () 17009		0.0373%			<u></u>
400 Leather Jacket S	0.0634%		0.0037%	0.0016%			0.0030%	_ L		···
400 Leather Jacket M	0.20599		0.0023%				0.0099%			
\$ \$	0.20397		0.0035%			S RUMINIE	0.0142%			· ·
400 Leather Jacket L	1 0.30/77	100 · 100 ·	0.003578	0.007376		W BUILDER FERFELD				
TOTAL						f				
įsum	 .c. nø≠r	_1	0.67%	0.07%	 1.81%	1700	0.45%			-
LOW	- 1 - 6.23%	% 151.4		0.04%	0.75%		0.11%	}		٠٠
MID HIGH	2.26%		0.03%	0.04%	0.80		0.18%			
i Maria	2,69%	1 4 50 79	(#US17/a	い はがん	1 11 20 17		0.1076			